



## **DVA Consultancy Eurasia DMCC**

Proposal to Mr(s): **Full Name** / **Company Name**

# **PROJECT FINANCE PROGRAM**

Date: **■.■.20** **■**

## INTRODUCTION

**DVA Consultancy Eurasia DMCC** was established in Dubai, UAE in Dubai Multi Commodities Centre in 2014. Our core business is providing consultancy services preparation of feasibility studies, business plans and financial models, selection of business partners in Gulf States as well as in European countries and CIS, providing administrative consultancies and studies to companies in regard of business models, performance analysis, procedural engineering and strategic development.

Our clients and partners are industry, technology, trade, consulting and development companies from Russia, Kazakhstan, Austria, Germany, Spain, Oman, UAE, United Kingdom, Canada and USA.

We established partnership with major investment funds, banking groups and private lenders of the Gulf Region, MENA, Europe and USA and enjoy support and cooperation with Russian Embassy and Russian Business Council in UAE.

Our portfolio includes projects in renewable energy, oil & gas, mining, construction materials production, infrastructure, education, healthcare, food & agriculture, real estate etc.

## PROJECT GOAL

To provide complete services for preparation of the Client's Project to the negotiations with Lenders/Funders.

### Objectives:

1. To prepare basic information and data of the Project in accordance with the requirements of DVA.
2. To define the list of the interested lenders/investors, to obtain the corresponding LOIs.
3. To prepare the loan/investment application as clarify the terms & conditions of financing.
4. To prepare the full-fledged package of the required documents to the global investors/lenders.
5. To receive an Offer Letter (Pre-Sanction) from the global lenders/investors.
6. To negotiate and to sign the Loan Agreement / Agreement of Finance.

## REQUIRED DOCUMENTS:

### Pre-assignment:

1. Extract from the local tax authorities not older than 1 month.
2. Copy of the Order of appointment of the Managing Director (or other chief executive person).
3. Copy of the Order of appointment of Chief Accountant.
4. Copy of passport of the Managing Director (or other chief executive person).
5. Copy of passport of the signatory person (if different from chief executive person).
6. Profile of the company including legal address and headquarters address.
7. Non-Disclosure Agreement between DVA Consultancy Eurasia DMCC and the Client.

### Main package of documents\*\*\*\*:

8. Project Summary\*.
9. Presentation of the Project.
10. Business plan in accordance with UNIDO requirements.
11. Detailed Financial model of the Project.
12. Feasibility study\*\* of the Project.
13. Permission documents (the project, necessary permits, assessment from government authorities, technical conditions etc.).
14. Audited\*\* annual IFRS\*\*\*\* financial statements of the Client\*\*\* (last 2 years).
15. Notarized copy of the Charter.
16. Statement of investments already made in the Project.

\* See below the form "Project Summary" as Attachment 1 to this Proposal.

\*\* Auditor Company for the Statements and Feasibility Study shall be approved by the Investor and DVA Consultancy Eurasia DMCC.

\*\*\* In case the client is a star-up company or SPV, we will consider the list on individual basis.

\*\*\*\* Full list of required documents may be amended or extended in accordance with the Investor's requirements.

\*\*\*\*\* If required by the Investor. Local standards of reporting or US GAAP may also be considered on the individual basis.

### COSTS & EXPENDITURES:

Name of action:	Appr.price*, USD
1). ...	XXX/hour
2). ...	YYY/hour
3). ...	ZZZ/hour

\*Price for the service is calculated on basis of the hourly charges of the specialists in charge of the Project.

### TIME FRAME:

The process outlined takes approximately 4 (four) calendar months. Please note that the timeline varies between the volume of the required finance and sector of the Projects. However the approximate timeline is as follows:

▪ Project Summary assessment:	Up to 5 working days
▪ Signing of NDA and a Letter of Intent:	2 working days (NDA – up to the Client)
▪ Signing of Consultancy Agreement:	2 working days (up to the Client)
▪ Preparation of the Promoter’s documents to the presentation to the lenders/investors:	Up to 30 working days (depends on initial readiness of the docs and volume of work)
▪ Signing of the binding Sanction Letter from the lender/investor:	2 working days (up to the Client)
▪ Preparation of the Loan Agreement, Legal Opinion to it and other loan/investment documentation.	Up to 90 calendar days

### Warranty & Disclaimer:

The liability of DVA Consultancy Eurasia DMCC including its partners and managers is limited to the fees paid by the Client for this professional assignment.

Payment options:

Exchange rate: USD 1 = AED 3,67

Bank transfer fee shall be paid by the Client.

Remittance details:

Account name:	DVA Consultancy Eurasia DMCC
Account number:	16919208
IBAN:	AE 48 0500 0000 0001 6919 208
Swift:	ABDIAEAD
Bank details:	Abu Dhabi Islamic Bank (ADIB) Emaar Square Branch

Looking forward to our mutually profitable cooperation.

Kindest regards,

**Dmitry Anisimov**

Managing Director

DVA Consultancy Eurasia DMCC



## PROJECT SUMMARY

Date: DD.MM.20YY

Project Title: \_\_\_\_\_

### SUBJECT:

Objectives: \_\_\_\_\_

Location: Country, region, city, location, area

Capacity: \_\_\_\_\_

Total Cost: Total cost of the Project

Financing request: - Amount (USD)  
 - Desired structure (equity, debt)  
 - Term (Y)  
 - Investments already contributed to the Project / or seed investment available / own funds

Schedule: Elaboration of the project implementation, use of funds schedule

Target audience: Potential buyers/clients, off-takers, export potential (if applicable)

Documents: List of the documents prepared for the Project (business plan, feasibility study, permissions, certificates, IP etc.)

EPC Contractor(s): Companies responsible for construction, procurement and engineering, source of equipment

Expected outcome: Expected EBITDA for the whole Term, Net profit Margin

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**PROMOTER:**

Name: Full corporate name of the Promoter

Address: Country, Region, City, Street, Bld No., Office No, PO Box

Website: http:// \_\_\_\_\_

Shareholders: Name ( \_%)

Profile: When established, brief description of the existing business, achievements...

Responsible person: Name

Signature: \_\_\_\_\_